

## Art Koch's Profit Chain® Tips

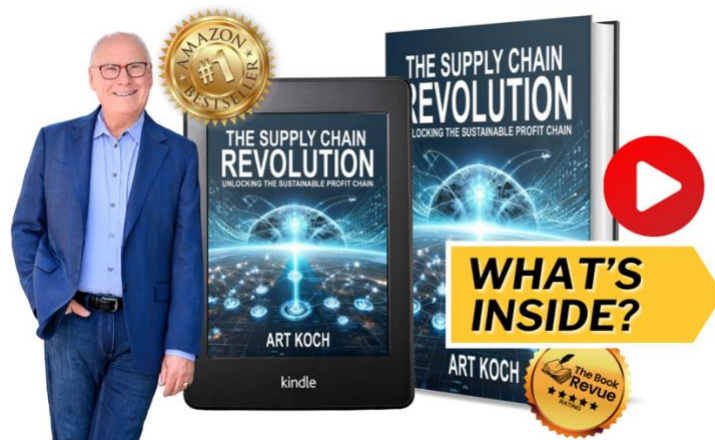
# The Supply Chain Revolution: Unlocking the Sustainable Profit Chain

Volume 5 | Number 10 | September 2024

Hello Everyone,

Continuing my What's Inside the Book series - here I share what you'll find in *Chapter 4: Swift Yet Meticulous: Rapid Assessment of Your Supply Chain*

Have a look at the video for more detail - a quick summary is included below the video.



*Click for Video*

## Swift Yet Meticulous: Rapid Assessment of Your Supply Chain

### Introduction to Rapid Supply Chain Assessment

- The critical importance of mastering rapid assessment techniques in supply chain management, similar to mastering buoyancy in scuba diving.
- These skills are essential for identifying bottlenecks and optimizing resources.

### Overview of the Supply Chain Foundation Rapid Assessment

- The "Supply Chain Foundation Rapid Assessment" tool, components and benefits.
  - 10 key fundamental categories.
  - Allow you to slow down and observe the surroundings.
- Adapted from a 2002 Harvard Business Review article by Eugene Goodson, titled "Read a Plant—Fast."

- Quick, accurate, and repeatable nature assessment that involves active participation from the client.

### Real-World Application: Case Study Example

- A brief case study that illustrates how the rapid assessment has been effectively applied in a real business setting, detailing the significant improvements achieved.

### Benefits of Implementing Rapid Assessment

- Quick, accurate, and repeatable nature assessment that involves active participation from the client.
  - Radar Chart creates a **Visceral** reaction to results.

### Call to Action: Embrace Change and Efficiency

- Do you bounce from one problem to the next?
- Are there blind spots to the current opportunities?
- Is there a benchmark of the current supply chain process with a plan to correct deficiencies?

If you want to discuss this topic further and how it might impact your business, schedule a 30-minute call with Art here. [30-Minutes with Art](#)  
info@arthurkochmgt.com

Carpe Diem,

Art Koch

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Find out more about “The Supply Chain Revolution” [here](#).

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# Art Koch's Profit Chain®

Create dramatic improvements to inventory velocity, customer service, and corporate profits.

If you have any questions or concerns about your operations and supply chain business strategy, please contact me by [e-mail](#) or at +1 (336) 260-9441.

- White Papers | [Art Koch's Profit Chain® White Papers](#)
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**Self-Ranking - Pick one of the four questions below and fill in your comments relating to the current month's newsletter in the space provided.**

1. Don't think this applies to your business or enterprise? (Write three to four reasons why it might not.)
2. A new idea and strategy; we need to work toward it. (Brainstorm the first steps.)
3. We can do better. We just need to modify our strategy, and now we are moving in the right direction. (What are the next steps to ensure success?)
4. Our team gets the time to keep their minds fresh, and we plan to live our dreams. (Comment on how you're ready.)



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- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

Thanks in advance for your time and for being a loyal client. Looking forward to helping you and your team again soon.

Carpe diem,

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**Don't be afraid to call with any questions or comments.**

**Entropy Busters®**

Stop letting the process manage you! Become the champion of your game plan and achieve sustainable profits.

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Assessing the health of enterprise inventory and procurement practices.

**Inventory Is Evil!™**

in·ven·to·ry / 'in-vən-,tôr-ē / noun

Inventory is the term for the goods available for sale and raw materials used to produce goods available for sale.

in·ven·to·ry is evil! / 'in-vən-,tôr-ē is 'ē-vəl / phrase

"Left unchecked inventory has many negative unintended consequences to profitability. It hides problems; therefore, it delays fixing problems!"

**Transforming Problem Chains into Profit Chains™**

**Sign up for our monthly newsletter**

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