

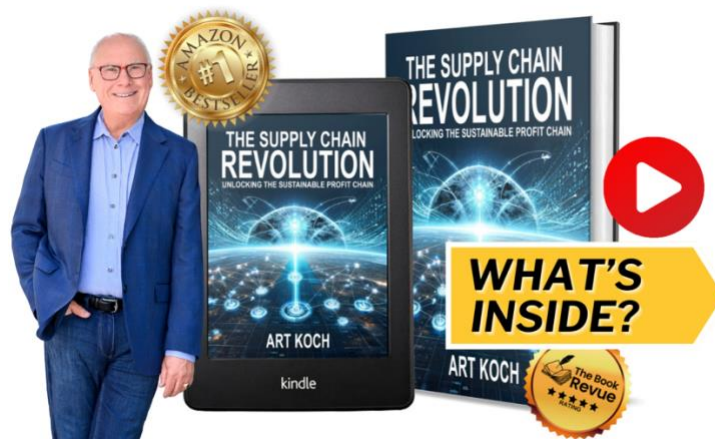
Art Koch's Profit Chain® Tips

The Supply Chain Revolution: Unlocking the Sustainable Profit Chain

Volume 5 | Number 12 | September 2024

Continuing my What's Inside the Book series - here I share what you'll find in *Chapter 5: Inventory is Evil!*

Have a look at the video for more detail. As before, I have included a short summary of what you'll find in the video below.



Click for Video

~~Inventory is Your Security Blanket~~ Inventory is Evil!

Introduction to the Inventory Concept

- While inventory is necessary for business operations, like scuba gear is for diving, both can become burdens if not managed correctly.
- An overburdened diver is like a business weighed down by excess inventory.

The Real Cost of Inventory

- Inventory hides inefficiencies and drives up the total cost of ownership, which negatively impacts customer service and profitability.

Inventory is Evil!

- Hides problems, and by hiding problems, delays solutions - the delays cost hard earned profits!

Inventory Myths Debunked

- Break down common myths about inventory, such as the belief that high inventory levels are needed for good customer service.
- Offer solutions for each myth to help businesses optimize their inventory levels.

Strategies for Effective Inventory Management

- Introduce effective inventory management strategies such as Plan for Every Part (PFEP) and root-cause analysis to maintain optimal inventory levels.
- Emphasize the importance of understanding the total cost of ownership and making informed decisions based on comprehensive data.

Embrace Lean Inventory Practices

- Encourage businesses to reassess their inventory practices and consider implementing lean methodologies to enhance efficiency and responsiveness.
- Provide a teaser about upcoming detailed solutions in the next chapter or a workshop offering to help businesses implement these strategies.

If you want to discuss this topic further and how it might impact your business, schedule a 30-minute call with Art here. [30-Minutes with Art](#)
info@arthurkochmgt.com

Carpe Diem,

Art Koch



Find out more about "The Supply Chain Revolution" [here](#).

amazon
Get your copy on [Amazon](#).

Art Koch's Profit Chain®

Create dramatic improvements to inventory velocity, customer service, and corporate profits.

If you have any questions or concerns about your operations and supply chain business strategy, please contact me by [e-mail](#) or at +1 (336) 260-9441.

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Self-Ranking - Pick one of the four questions below and fill in your comments relating to the current month's newsletter in the space provided.

1. Don't think this applies to your business or enterprise? (Write three to four reasons why it might not.)
2. A new idea and strategy; we need to work toward it. (Brainstorm the first steps.)
3. We can do better. We just need to modify our strategy, and now we are moving in the right direction. (What are the next steps to ensure success?)
4. Our team gets the time to keep their minds fresh, and we plan to live our dreams. (Comment on how you're ready.)



- _____
- _____
- _____
- _____

Thanks in advance for your time and for being a loyal client. Looking forward to helping you and your team again soon.

Carpe diem,

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Don't be afraid to call with any questions or comments.

Entropy Busters®

Stop letting the process manage you! Become the champion of your game plan and achieve sustainable profits.

The Inventory Doctor®

Assessing the health of enterprise inventory and procurement practices.

Inventory Is Evil!™

in·ven·to·ry / 'in-vən-,tôr-ē / noun

Inventory is the term for the goods available for sale and raw materials used to produce goods available for sale.

in·ven·to·ry is evil! / 'in-vən-,tôr-ē is 'ē-vəl / phrase

"Left unchecked inventory has many negative unintended consequences to profitability. It hides problems; therefore, it delays fixing problems!"

Transforming Problem Chains into Profit Chains™

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