

Art Koch's Profit Chain® Tips

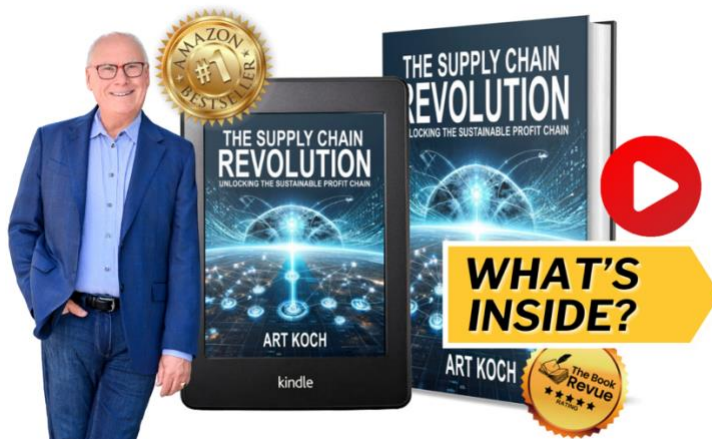
The Supply Chain Revolution: Unlocking the Sustainable Profit Chain

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Back to sharing what's inside my book *The Supply Chain Revolution: Unlocking the Sustainable Profit Chain*! Let's have a look at what's inside *Chapter 8: The Art of Equalization: Achieving Balance in Materials and Inventory Control*.

Click the video below to watch now. And be sure to listen to the end for a special offer I'm making to you! You won't want to miss this!

As before, I have included a short summary below the video of what you'll find in the chapter.



Click for Video

The Art of Equalization: Achieving Balance in Materials and Inventory Control

In Chapter 8, Art Koch discusses the importance of achieving balance in supply chain management (SCM), especially in materials and inventory control, by drawing a parallel to the essential scuba diving technique of equalization. Much like divers need to adjust to underwater pressure, businesses need to manage their materials and inventory carefully to maintain smooth production cycles. The chapter outlines key strategies to simplify SCM, improve inventory accuracy, and foster collaboration across departments to achieve high operational excellence.

SCM Complexity and Misconceptions

- SCM is often oversimplified as merely buying, receiving, and shipping, but it's an intricate network of processes that needs careful management.

- True SCM integrates strategic sourcing, demand planning, inventory control, and distribution, all working toward improving total cost of ownership (TCO).

The Importance of Inventory Accuracy

- Inventory accuracy is critical for smooth operations, as inaccuracies disrupt production and customer satisfaction.
- Achieving 99.9% accuracy greatly increases the likelihood of meeting production demands and reduces costly shortages.

Six Hacks for World-Class Inventory Management

- Strategies such as securing access to materials, automating receiving, and improving bill of materials (BOM) accuracy are vital for achieving high inventory accuracy and reducing errors in the production process.

Cross-Department Collaboration

- The key to solving SCM challenges lies in breaking down silos and fostering teamwork across departments like materials, manufacturing, and customer service.
- A focus on root causes rather than symptoms leads to better outcomes, as seen in real-world examples.

Actionable Steps for Improving SCM

- The chapter emphasizes daily visual management, inventory pull systems, and simplified reporting to ensure that materials flow efficiently through production, reducing lead times and improving overall performance.

If you want to discuss this topic further and how it might impact your business, schedule a 30-minute call with Art here. [30-Minutes with Art](#)
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Carpe Diem,

Art Koch



Find out more about "The Supply Chain Revolution" [here](#).

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Art Koch's Profit Chain®

Create dramatic improvements to inventory velocity, customer service, and corporate profits.

If you have any questions or concerns about your operations and supply chain business strategy, please contact me by [e-mail](#) or at +1 (336) 260-9441.

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Self-Ranking - Pick one of the four questions below and fill in your comments relating to the current month's newsletter in the space provided.

1. Don't think this applies to your business or enterprise? (Write three to four reasons why it might not.)
2. A new idea and strategy; we need to work toward it. (Brainstorm the first steps.)
3. We can do better. We just need to modify our strategy, and now we are moving in the right direction. (What are the next steps to ensure success?)
4. Our team gets the time to keep their minds fresh, and we plan to live our dreams. (Comment on how you're ready.)



- _____
- _____
- _____
- _____

Thanks in advance for your time and for being a loyal client. Looking forward to helping you and your team again soon.

Carpe diem,

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Don't be afraid to call with any questions or comments.

Entropy Busters®

Stop letting the process manage you! Become the champion of your game plan and achieve sustainable profits.

The Inventory Doctor®

Assessing the health of enterprise inventory and procurement practices.

Inventory Is Evil!™

in·ven·to·ry / 'in·vən-ˈtôr-ē / noun

Inventory is the term for the goods available for sale and raw materials used to produce goods available for sale.

in·ven·to·ry is evil! / 'in·vən-ˈtôr-ē is 'ē-vəl / phrase

"Left unchecked inventory has many negative unintended consequences to profitability. It hides problems; therefore, it delays fixing problems!"

Transforming Problem Chains into Profit Chains™

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